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JUL 20 1992

FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

PHONE HOME ENTERPRISES
P.O. BOX 599
WESTWOOD, N.J., 07675
(201)-666-7917

ORIGINAL
FILE

JULY 14, 1992

THE HONORABLE ALFRED C. SIKES - CHAIRMAN
FEDERAL COMMUNICATIONS COMMISSION
1919 M STREET, NW
WASHINGTON, DC 20554

RE: CC DOCKET NO. 92-77

Dear Mr. Chairman,

Please allow me to take this moment to thank you for giving me your time and consideration as PHONE HOME ENTERPRISES presents its concerns regarding the issue of Billed party Preference.

Phone Home Enterprises is a one-man band operation currently operating a network of fifteen(15) AT&T Private Payphones.

Despite the fact that using AT&T equipment helps lend credibility to my sales pitch to various premise owners, it is still the almighty Dollar that paves the way to closing a location for the installation of one of my payphones.

The BPP order will effectively eliminate my ability to receive a commission program from my OSP, Cleartel Communications, and thus this will not allow me to offer a competitive commission program to my existing and future clients.

The elimination of this revenue stream will result in the definite and severe reduction of available payphones to the general public because the various premise Owners will no longer have an incentive to subject themselves to the typical onslaught of inconveniences associated with having payphones located on their properties. Examples of which include the cleaning of large amounts of litter, making change for payphone users, exposing themselves to liability while the payphone customer is on their property, vandalism, etc.

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Unfortunately in these times those businesses civic minded enough to provide a public service are often rewarded with abuse, and thus the only "thank you" they receive is my commission payment.

Another point I would like to make is that the enacting of the BPP order will definitely legislate COCOT's, like myself, out of business. The net effect that I hope will be your concern is that the extension of payphone service into areas that the Bell Companies typically ignore will be halted.

The Bell Companies typically charge premise Owners a fixed initial charge, and subsequent monthly charges, to install payphones at many indoor locations or locations that Bell decides may not generate a sufficient volume of calls to warrant a commission paying phone.

This is not the case with aggressive private payphone companies like PHONE HOME ENTERPRISES. We always install our equipment and dial tone for free at any location.

Considering our average installation costs are approximately \$1500., verses whatever the Bell Companies are currently stating as their costs, the death of businesses such as mine will deny the public the benefits they receive from aggressive entrepreneurs willing to apply their business strengths and efficient operation to providing public payphones in all areas without discrimination.

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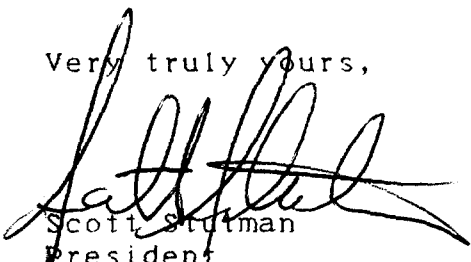
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Though PHONE HOME ENTERPRISES is a small company, we are successful and are continuing on a slow and steady growth. And though it is very probable that our concepts presented above are very basic and possibly inadequately stated, it is our hope that you, and your colleagues will not change the landscape which is currently nurturing a competitive and vibrant industry of new services which the Public has grown to depend on.

Very truly yours,


Scott Stulman
President
PHONE HOME ENTERPRISES

cc: THE HONORABLE JAMES H. QUELLO
THE HONORABLE SHERRIE MARSHALL
THE HONORABLE ERVIN S. DUGGAN
THE HONORABLE ANDREW C. BARRETT
MR. GARY PHILLIPS, COMMON CARRIER BUREAU
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